



**2018 PREFERRED CORPORATE RATE AGREEMENT
FOR
BRITISH AMERICAN BUSINESS**

Dear Tamra,

Thank you for your support of The Pierre! I am delighted to present you with the following preferred corporate agreement for your review. We look forward to welcoming you back to The Pierre in 2018!

PREFERRED CORPORATE RATE

The Pierre is delighted to offer **BRITISH AMERICAN BUSINESS** the following Preferred Corporate Rates (Exclusive of Applicable Taxes):

Dates	Superior Room	Classic Room	Deluxe Room	City View Room	Executive Suite	City View Suite
January 1 - April 15	\$395	\$410	\$435	\$485	\$585	\$690
April 16 - June 30	\$470	\$485	\$510	\$560	\$765	\$865
July 1 - September 4	\$395	\$410	\$435	\$485	\$585	\$690
September 5 - December 31	\$515	\$530	\$555	\$605	\$810	\$915

The above rates are valid from **January 1, 2017– December 31, 2018** except for blackout dates (see below) and includes complimentary basic Wi-Fi for up to three devices. Upgrade to Premium Wi-Fi connection up to five devices is \$12. Complimentary value added amenities - bottled water each night at turn down service, coffee/tea/pastries/croissants in the mornings, daily newspaper, fitness center and overnight shoe shine.

The **BRITISH AMERICAN BUSINESS** Preferred Corporate Rate is net non-commissionable. For groups of ten (10) or more rooms per night, a group rate would apply. If a lower promotional rate is available, we will honor the lower rates. For extended stay of 30 nights or more, additional contract may apply.

Preferred Corporate Rates are Non-LRA based on our Superior, Classic, Deluxe, City View Room, Executive Suite and City View Suite categories. The Pierre will make every effort to extend your corporate rate whenever possible. Please note that your rate is subject to New York State taxes of 14.75% and New York State Occupancy tax of \$3.50 per room, per night (suite taxes may differ).

BLACKOUT DATES

Preferred corporate rates are not available on the following dates in 2018:

- April 30 – May 1
- September 17 – 22
- November 30 – December 1
- December 8,9,15,16
- December 29 – 31

PARKING

Valet parking is available at the current fee of \$65.00 per 24-hour period without in and out privileges.

RESERVATIONS

Reservations may be made by calling The Pierre in-house Reservations at (212) 940-8156 or

1(800) PIERRE4 and ask for the **BRITISH AMERICAN BUSINESS** rate. You may also fax your reservation request to (212) 758-1615 or email at thepierreresv.ny@tajhotels.com. We also ask that you guarantee all reservations at the time the reservation is made. Reservations can be guaranteed by providing a major credit card number. The hotel will assume that all of your guests will be responsible for all of their own charges unless we are informed otherwise at the time their reservation is made.

CHECK-IN / CHECK-OUT

The Pierre's check-in time is at 3:00PM and check-out time is 12:00PM.

CANCELLATIONS & NO SHOW POLICIES

We ask that all guests provide The Pierre with at least a 24-hour advance notice should they need to cancel their reservation. The hotel charges a penalty of one nights room and tax for cancellations made after **3:00PM the day PRIOR to arrival** and to guests who maintain their reservation and do not show up. The guest is responsible for all cancellation penalties and British American Business will not be liable for the charges associated with no-shows and cancellations on behalf of their members.

Please let me know if you have any questions as I am happy to assist. I look forward to a successful partnership in 2018!

Kindest regards,

Stephanie Chiang

Date: _____

Signed by: _____

Tamra Eker
Sneior Director & Deputy Head of New York
Phone: 212-983-3728
Email: Teker@babinc.org

Date: _____

Date: _____

Signed by: _____

Ernesto Floro
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Signed By: _____

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