



Job Description

Job Title	Senior Policy Manager
Version Date	December 2021
Location	London
Team	Policy and Trade
Reports to	Associate Director, Strategic Partnerships and Engagement with dotted line to Chief Trade and Policy Officer
Direct Reports	Policy Associate
Career Level	Senior Manager

About BritishAmerican Business

BritishAmerican Business is the leading transatlantic trade association incorporating the British-American Chamber of Commerce in the US and the American Chamber of Commerce in the UK. We are committed to strengthening the economic corridor between the United States and the United Kingdom by supporting policies and actions that protect and enhance the environment for transatlantic trade and investment on behalf of our members. We convene and serve a growing network of companies and business leaders through networking opportunities, bespoke programming and marketing platforms. We actively promote trade and investment and support those who make the transatlantic corridor part of their business growth ambition.



Role Summary

Based in London UK, the Senior Policy Manager is the core resource at BAB London for BAB's policy portfolio. This includes, the direct account management of policy member company accounts, acting as the lead in activities aimed at members of the policy group, the administration lead on the policy group and the BAB Policy Steering Committee, as well as responsibility for regular, 'above-market' policy content. The Senior Policy Manager works closely with BAB leadership including the CEO, Executive Director London and other members of the New York and London teams with the overall ambition and task to strengthen and grow the portfolio further and attract new member companies on the strength of the policy work. Policy is at the heart of our work and our reputation depends on being accurate, visible and relevant to UK and USA businesses and governments.

The role includes a variety of responsibilities, ranging from research, writing, project management, liaison with companies and stakeholders, as well as strategic planning and oversight of designated projects. The Senior Policy Manager is an integral part of the BAB team and he/she works closely with all members of the team in London and relevant counterparts in the BAB New York office.

Responsibilities

Account Management and Recruitment

- Manage and proactively engage all policy accounts within the network to ensure high retention and engagement rate as well as incorporating member feedback into policy activities/work.
- Proactively engage relevant non-member companies active in the policy portfolio to build a pipeline of credible prospects.

Line Management

- Manage and train Policy Associate. Create a collaborative, inclusive culture and environment for professional development and success with a junior colleague starting their career in policy and trade.
- Encourage proactive research, ideas and contribution to the policy content.
- Oversee draft papers and research.
- Monitor performance, annual leave, mid-year and annual reviews.
- Delegate work appropriately.

Content Production

- Lead on the production of regular commentaries, briefings, position papers, and statements, reflecting core priorities of BAB's policy portfolio ('Policy Agenda'), but also ever evolving policy matters of interest to the BAB membership.



- Lead on the content production for relevant annual and campaign-linked BAB policy publications, particularly the BAB Policy Agenda and the BAB/ Bain Confidence Index. Lead/support on the fundraising for the policy portfolio (Policy Agenda or equivalent projects).

Administration

- Lead on the administrative support function for BAB’s Policy Steering Committee. Ensure regularity, visibility and engagement, and lead on its expansion according to its criteria.
- Lead on the administration of BAB’s Policy Group, ensure all relevant contacts are up to date and organised according to relevance and interest.

External Engagement

- Support and lead on the creation of events and programmes that support the production of content and/or lead to the production of content.
- Lead on expanding BAB’s network of relevant contacts from external stakeholders, particularly in government, think tanks, trade associations and corporate public & government affairs.

Media/Press

- Contribute to any policy-related press interviews and releases, external communication and press work, as required.

Research & Counsel

- Act as a ‘to go to’ resource within the team for any relevant policy matter affecting companies in the transatlantic corridor.
- Provide counsel and support to the Chief Policy & Trade Officer and the CEO on current developments on policy matters relevant to BAB.

Additional Responsibilities

The above list of job duties is not exclusive or exhaustive and the post holder will be required to undertake such tasks as may reasonably be expected within the scope and grading of the post.

Relationships

Internal	Daily	Associate Director, Strategic Partnerships and Engagement Chief Policy and Trade Officer Policy Associate Policy and Trade Team



		Events Team Membership Team
	As needed	New York Office Chief Executive Accountant / Office Manager Executive Assistant(s) to the CEO
External	Daily	Member companies & potential member companies External policy stakeholders
	As needed	Prospective BritishAmerican Business Members Board Members Policy Committee

Personal Profile

		Essential	Desirable
Skills and Experience	A university degree or equivalent experience	X	
	An advanced degree in a relevant field		X
	Stellar verbal and written communication skills (in business English)	X	
	Excellent analytical skills, combined with critical and creative thinking	X	
	Commercial Awareness and ability to articulate persuasively the benefits of membership and engagement with BAB activities	X	
	Proven ability to read, understand, and most importantly, to write detailed policy submissions on various topic, including unfamiliar issues.	X	
	Proven track record of working in a policy role in a company or organisation	X	
	Ideally, an existing network of key stakeholders in UK/US governments, businesses and academia		X
	Ability to speak and engage with senior representatives in business and UK and US Governments	X	
	Ability to quickly understand the mission, business model, and way of communication in the organisation	X	



	Comfortable with speaking publicly and able to talk with confidence backed by substance	X	
Personal Attributes	Dynamic and enthusiastic	X	
	A personal drive for growth	X	
	Passion for change and improvement	X	
	A team player who values collaboration and team spirit	X	
	Positive, proactive and solution-oriented	X	
	Low ego, with emotional maturity and patience	X	
	Drive to set and be an example for others	X	
	Ability to work under pressure and tight deadlines	X	
	Openness to be active and visible on social media	X	
	Openness to engage in fundraising and business development	X	

As an equal opportunities employer, BAB is committed to the equal treatment of all current and prospective employees and does not condone discrimination on the basis of age, disability, sex, sexual orientation, pregnancy and maternity, race or ethnicity, religion or belief, gender identity, or marriage and civil partnership.

We aspire to have a diverse and inclusive workplace and strongly encourage suitably qualified applicants from a wide range of backgrounds to apply and join BAB.

Applicants will be asked to provide evidence of their right to work in the U.K. at interview stage.